

COVER STORY

POWER LEADERS IN REAL ESTATE

Get to know top performers
from our region's busiest real
estate sectors **PAGES 11-40**

POWER BROKERS
IN RESIDENTIAL AND
COMMERCIAL REAL
ESTATE **PAGES 41-51**

PHOTO ILLUSTRATION BY JAKE STEVENS/SFBJ; GETTY IMAGES

▶ **POWER LEADERS** IN REAL ESTATE

INTRODUCTION

This year's Power Leaders and Power Brokers represent the top performers across the region's critical real estate sectors. From commercial, retail, office and industrial space to the residential properties defining – and redefining – South Florida, these developers, architects, engineers, property owners and brokers are not only shaping our region. They're transforming what has become a global destination in a post-pandemic marketplace.

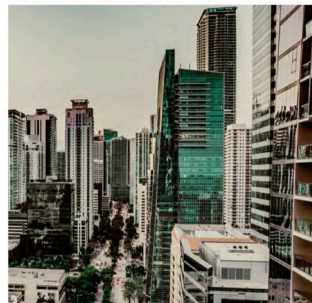
What hasn't changed is their attention to what has made them successful. They're client- and market-focused, dedicated to the product, and committed to improving the region.

Two comments stood out. One was from a locally born commercial broker who wanted to leave his mark on his hometown.

The other was from another who said he went into real estate because

"the fundamentals are timeless." As gentrification, infill and repurposing of properties grow vital to growth in a land-starved peninsula, real estate's fundamentals will ensure projects are pursued, numbers are met and clients are served.

For those named Power Leaders and Power Brokers this year, the timelessness of these fundamentals will bode well for our shared future.



GETTY IMAGES

▶ **POWER BROKERS:** RESIDENTIAL

JILL HOPE EBER

BROKER-ASSOCIATE, THE JILLS ZEDER GROUP,
COLDWELL BANKER REALTY
FISHER ISLAND



The Jills Zeder Group, affiliated with Coldwell Banker Realty, was formed in 2019 and by 2021 had closed over \$2 billion in sales. In December, the team represented the buyer of the \$75 million property at 8 Star Island Drive.

Birthplace

Tarrytown, New York

Education

B.F.A., theater, University of Miami

Deal that launched my career

When we represented Shaquille O'Neal and sold him a property on Star Island in 2004

I got where I am by

Having passion for what I do, hard work, focus, persistence and great partners

Tip for protégés

Do what you love and work tirelessly at getting better at it.

My perfect day includes

Diving with sharks, spending time with my husband and my beautiful little dog, Ziggy

To unwind, I

Read, watch movies or a great TV series, and get a massage

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