

## The Jills Zeder Group Sells \$2 Billion in Florida Real Estate



Achieving \$2 billion\* in sales in 11 months (Jan. 1–Nov. 30, 2021), **The Jills Zeder Group** continues to shatter industry records as well as its own. Coming on the heels of being one of the first real estate teams in the nation to exceed \$1 billion in sales in one year (2020) and \$1 billion in sales in just over four months (Jan. 1–May 11, 2021), according to the historical REAL Trends data for non-team owned brokerages from 2015–2020\*\*, The Jills Zeder Group is nearing the end of 2021 with extraordinary success.

The Jills Zeder Group is affiliated with Coldwell Banker Realty in Florida, certified Coldwell Banker Global Luxury Specialists and part of the International Luxury Alliance, an exclusive networking group of real estate professionals, who represent ultra-high net worth buyers and sellers throughout 45 key markets in the U.S. and abroad.

The Jills Zeder Group not only caters to individual buyers (including locals who are searching to make their next move), but also plays a large role in helping CEOs and employees of relocating companies find their dream home.

Some of The Jills Zeder Group's remarkable sales to date in 2021 have included incredible properties in Indian Creek Island, Gables Estates, Coral Gables, Coconut Grove, Cocoplum, Snapper Creek, Hammock Lakes, Ponce Davis, Pinecrest, Miami Beach, Fisher Island, Star Island, La Gorce Island, Sunset Islands, and Palm Beach County. One of the team's high-profile sales this year included the waterfront residence at 7081 Fisher Island Dr., belonging to Caroline Wozniacki, formerly the world's No. 2 tennis player, and her husband David Lee, 2-time NBA All-Star. The team also closed on the magnificent Mediterranean estate known as "Casa Arboles" in Coral Gables, which was owned by husband and wife R. Donahue "Don" Peebles and Katrina Peebles of The Peebles Corporation.

### Quote:

"The Jills Zeder Group consistently sets the benchmark for excellence and superior sales achievement. It is hard to imagine a real estate team surpassing \$2 billion in sales in less than a year, but it is no surprise that this team is able to achieve the unthinkable. Their exceedingly impressive success is a testament to their approach to client care, marketing prowess and high-level of business acumen"

-- M. Ryan Gorman, president and CEO of Coldwell Banker Real Estate