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REAL Trends ranks Miami-based Coldwell Banker Realty Jills Zeder Group No. 1 in nation

by R. Michael Brown June 17, 2021

The Jills Zeder Group of Coldwell Banker Realty earned the No. 1 ranking on the 2021 REAL Trends, The Thousand list, for large teams in the US. That makes The Jills Zeder Group the leader of the "top one-tenth of one percent of more than 1.4 million licensed Realtors nationwide," per REAL Trends.

REAL Trends ranked the company based on achieving $1,236,209,596 in closed sales volume in 2020 and 214.6 closed transaction sides in 2020.

"The Jills Zeder Group has proven that it is the No. 1 team among the top tier of real estate professionals, not only in its community but in the nation," said Duff Rubin, president of Coldwell Banker Realty in Florida. "At Coldwell Banker, we are very proud of this outstanding achievement that recognizes the unparalleled expertise, service and work ethic that the team offers each of its home buyer and seller clients."

In addition to The Thousand, The Jills Zeder Group was one of the first real estate teams in the nation to exceed $1 billion in sales in one year (2020), according to the historical REAL Trends data for non-team owned brokerages from 2015–2019. The team has already surpassed $1 billion in sales in just four months and 11 days (Jan. 1–May 11, 2021) in 2021, putting them on pace for another record-breaking year.

The company specializes in luxury estates, condominiums and waterfront property and has offices in Miami Beach and Coral Gables.

The REAL Trends The Thousand ranking consists of all real estate agents and teams throughout the United States who took part in residential real estate transactions in 2020. The individual rankings are divided into two top 250 categories, based on closed transaction sides and closed sales volume. To qualify, an individual agent had to close at least 50 transaction sides or $20 million in sales volume in 2020. For real estate teams, the minimum was 75 transaction sides or $30 million in closed sales volume.

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